Deniz Yener

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Professional Summary: Proactive professional specializing in business analytics, AI, and sustainable development. Confident in driving innovation and delivering data-oriented results. Dedicated to leveraging AI for sustainable societies to create innovative and effective solutions.

Work Experience:

Project Manager| Common Gold [01/01/2023 – 01/01/2024]
• Engaged in business planning, from strategy to market research and grant application for the project.
• Brought decision-makers and young Europeans together to implement local, national, and European circular economy policies.
• Became a Certified Trainer on Circular Economy and Sustainability.
• Successfully completed the project, developing three viable B2C business models.
• Skills developed: creative problem-solving, team leadership, and business development

Import-Export Associate| TPI Composites [06/02/2023 – 21/08/2023]
• Optimized export and import operations for the supply chain department by conducting in-depth data analysis.
• Assured logistics efficiency and seamless supply chain processes by data recording of imports and exports.
• Assisted in preparing and processing import and export documents.
• Skills developed: data analysis, market research, technical communication

Business Development Specialist | WEROVER [04/07/2022 – 30/09/2022]
• Analyzed market trends and identified growth opportunities for an AI and IoT-driven technology startup.
• Designed and executed strategic business development initiatives to increase market reach.
• Effectively communicated technical details of robotic solutions to non-technical team members.
• Skills developed: documentation, logistics management, data analysis

Education and Training:
- **MSs- Artificial Intelligence for Sustainable Societies** [24/08/2024 – Current]
- **BSc- International Finance and Trade (Specialization: Statistics)** [09/2020- 07/2024]

Additional Projects:
- Towards A Responsible Future: AI Roadmap– Developed solutions focused on AI and data-driven innovation, attended as a delegate, worked on strategic organizational planning. -Skills learned: delegating at an annual conference, storytelling with data, organizational skills.
- Training for Trainers – Participated in expert-led training and facilitated workshops on Circular Economy, focusing on pitching, business model development, and systems thinking. -Skills learned: Pitching, Business Model Canvas, Design and Systems Thinking
- European Planning Meeting (AEGEE-Europe)- Content management and delivery for a thematic conference of "The European Project: Democracy and Europe after Brexit, COVID and Russian Ukrainian War". -Skills learned: content development, collaboration with diverse stakeholders, logistical success, organizational skills

Skills & Interests:
Digital: Machine Learning (Kodlasam Data Science- Certificate) | **Python Programming** (University of Helsinki- Certificate) | **PostgreSQL** (Kodlasam Data Science- Certificate) | Data Visualisation Software (**Looker**) | Google Sheets, **Excel**, Power Point | Jira | Confluence | Notion
Soft: Excellent communication and **problem-solving skills**, strong attention to detail, leadership and **team management**
Languages: Turkish, **English**, Dutch, German
Interests: Fitness, meditation, bachata dancing, running, bouldering, reading